



# Ideas are the new currency.

## Join our team

KeyBank Real Estate Capital (KBREC) is looking for energetic, client-focused individuals to join our Loan Servicing and Asset Management group. The Loan Surveillance department provides new analysts with the opportunity to refine current business skills, learn new skills, and apply them to identify significant observations about our assets.

### Servicing Office Location

KeyBank Real Estate Capital  
11501 Outlook St., Suite 300  
Overland Park, Kansas 66211

The Loan Servicing and Asset Management group is located in the Overland Park office, near the heart of Kansas City. Known for desirable cost of living, optimal job market, barbecue, friendliness, and fountains, Kansas City is a major metropolitan area with a diverse population of more than 2 million people.

### Contact Information

Lindsay Tarwater  
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## Company overview

Cleveland-based KeyCorp (NYSE: Key) is one of the nation's largest bank-based financial services companies, with assets of approximately \$138 billion. Key companies provide investment management, retail and commercial banking, consumer finance, and investment banking products and services to individuals and companies throughout the United States and, for certain businesses, internationally.

KeyBank Real Estate Capital is a line of business of KeyCorp. As one of the largest commercial real estate finance companies in the U.S., KBREC provides construction and interim financing, permanent placements and servicing, and other commercial banking products and services to developers, brokers, and owner-investors.

KBREC provides services for over 1,000 clients including developers for multifamily, office, industrial and retail properties with capital needs of \$3 to \$30 million. KBREC also services commercial mortgage-backed securities, agency loans (Fannie Mae, Freddie Mac Program Plus and FHA), institutional (life company and pension) placement products, and FDIC loans.

KBREC is one of the largest Commercial Mortgage Loan Servicers in the US and is nationally recognized as a long-standing leader in Commercial Real Estate Finance, Cash Management and Loan Servicing. Visit [www.key.com/corporate/financing/commercial-real-estate-loan-servicing.jsp](http://www.key.com/corporate/financing/commercial-real-estate-loan-servicing.jsp) to learn more.

## Apply to be a full-time Financial Analyst

- >>> Go to [Key.com/Careers](http://Key.com/Careers)
- >>> Select Kansas and then Search
- >>> Choose Financial Analyst — Loan Surveillance
- >>> Apply for the position

*We promote from within. The surveillance department sets you up for career growth. In 2018, we promoted 34 analysts.*



\*This position is NOT eligible for employment visa sponsorship for non-U.S. citizens.  
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## Preferred Qualifications

- » A bachelor's degree in Business Administration, Real Estate, Finance, Economics, or Accounting
- » Relevant work or internship experience
- » Demonstrated teamwork and leadership through extracurricular activities

## Valued Skills

- » Strong analytical skills
- » Strong organizational skills
- » Detail oriented personality
- » Exceptional written and verbal communication skills
- » Strong problem-solving abilities
- » Advanced Microsoft® Word, and Excel® skills
- » Vision and forward thinking

## Training Provided

- » Classroom and on-the-job mentor training program
- » Continuing and ongoing training as needed

## Career Benefits

- » Gain an understanding of the Real Estate, Banking and Financial Services Industries
- » Strengthen and enhance your analytical, decision-making, and communication skills
- » Strengthen your ability to present ideas and make recommendations based on your financial statement analysis

## Working at Key

Key offers a competitive base salary plus a generous incentive plan, in addition to a competitive benefits package that includes:

- » Medical and dental coverage
- » Tuition Reimbursement
- » 401(k)
- » Paid time off
- » Casual dress code
- » Alternative work schedules available including: work from home, flex time, and compressed work weeks

KeyCorp is an Equal Opportunity Employer M/F/D/V.

## Essential Job Functions

- » Evaluate and monitor the financial performance of income producing properties that secure loans serviced by Key
- » Review and analyze operating statements. Note changes in income, expenses or other significant issues and refer to manager any significant observations
- » Correspond with borrowers to receive required documentation as scheduled by the loan documents
- » Submit loans to pre-watch list committee for review if it is suspected the property is under performing
- » Order and review annual property inspections
- » Data entry of information into Excel®, RECWeb (proprietary system) or other databases
- » Communicate with borrowers, as needed, to discuss property performance concerns and collect market condition information
- » Correspond with investors and rating agencies to provide information as requested



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Page 2 of 2



Unlock your potential.