

# I'm your Agency Sales Recruiter

## Recruiting territory:

Iowa  
Kansas  
Missouri

## Roles recruiting:

Insurance Agents

## What you love about your job:

My connection to the bottom line of the organization. Our sales force/ reps and their relationships with our clients and their communities are the foundation of our business.

## Educational background:

I earned both my Bachelor's and Master's degrees from Illinois State University in Organizational and Leadership Communication (2010) and Organizational Communication (2013).

**Credentials earned:** SHRM Talent Acquisition Specialty Credential.

**Hobbies:** Traveling, watching football and baseball (Green Bay Packers and the Chicago Cubbies!), and personal fashion.



Let's talk about your future as a COUNTRY Financial® Agent.

## Kristen Smederovac

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### Benefits of the career

- Base salary plus unlimited commissions
- No 'buy-in' required to start
- Full benefits package and paid bonuses
- Personal office with paid expenses
- Travel excursions and awards for achieving sales goals
- Training, technology, and support provided to help your success
- Agency Manager training opportunities
- Schedule flexibility and variety day-to-day
- Marketing and sales resources and consultants

### Agent traits for success

- Ambitious and goal-oriented drive
- Entrepreneur mindset with commitment to invest in this career
- Values growing and nurturing relationships
- Thrives in competition
- Professional and personable communication skills
- High personal integrity and accountability
- Exceptional time management
- Understands the importance of being actively engaged in the community

Apply at [COUNTRYcareer.com](https://www.countrycareer.com)

