

A photograph of a man and a young child inside a tent at night. The man is holding a glowing lantern, and the child is holding a flashlight. The scene is dimly lit, with the primary light sources being the lantern and the flashlight. The tent's interior is visible, and the background shows trees outside.

AdventHealth Shawnee Mission Supply Chain Presentation

09/15/2020

Introduction

Presenter: Emily Huffman, RN BSN MBS:

- 10 years experience in nursing and nursing leadership
- 5 years in clinical value analysis
- 4 years in supply chain operations
- Worked for both for profit and non-profit hospitals

Topics for Today:

- AdventHealth procurement process
- Supplier do's and don'ts
- Industry trends/Current climate

AdventHealth Overview

- AdventHealth Shawnee Mission is part of a national health care system based in Orlando, Florida
- We changed our name from Shawnee Mission Health in 2019 to unify our brand across the country
- 500 bed hospital with several outpatient campuses in Johnson County, Kansas
- Not-for-profit, faith-based organization
- Local, regional, and corporate supply chain leadership structure



Procurement Overview

- Purchasing groups
 - Premier
 - SURPASS
- AdventHealth Contracts
 - Further standardization within GPO requirements
 - Can be company wide mandated or regional/facility choice
- Local/Facility Contracts
 - Encompass areas where local contracting makes sense or no corporate agreement exists
 - Still subject to corporate T's and C's

Supplier Guidelines

- Be respectful of our contractual obligations
- Let the supply chain department be your liaison
- All clinical products must be sponsored by a clinician (can be physician or employee)
- Clinical products are vetted and approved by our Value Analysis Teams
- Service contracts are vetted by individual departments with supply chain guidance

Common Mishaps

- Bringing in “free” product for use or demonstration without approval
- “Cold Calling” or dropping-in to visit departments without an appointment
- Not investing in service after the sale
- Circumventing supply chain based on a relationship with another department

Current Supply Chain Climate

- Continued PPE shortages
- Shift from JIT to vendor-based availability
- Hospitals are in cost recovery mode

Questions/Discussion

*Extending
the healing ministry of
Christ*